

RNS
30 September 2019

Plant Health Care plc
("Plant Health Care", the "Group" and the "Company")

Interim Results 2019, Update on Current Trading and Revised Strategic Focus

Plant Health Care® (AIM: PHC.L), a leading provider of novel patent-protected biological products to global agriculture markets, announces its unaudited interim results for the six months ended 30 June 2019.

Financial Highlights

- Revenue for the six months ended 30 June 2019 was \$2.7 million (2018: \$3.0 million); a first-half order of \$0.5 million for Brazil fell into July due to import licence delays.
- Cash outflows decreased 35% to \$2.9 million (2018: \$4.4 million).
- Adjusted LBITDA* improved to \$4.2 million (2018: \$5.6 million).
- The Company had cash reserves of \$1.4 million as at 30 June 2019.

Operational Highlights

- Sales orders were up 10% at \$3.3 million (2018: \$3.0 million), despite challenging market conditions.
- Excluding Brazil, sales were up 4% at \$2.7 million (2018: \$2.6 million).

- Harpin $\alpha\beta$ is delivering exceptional results in both Brazil sugar cane and US corn despite the difficult market environment.
- Trials with the Group's PREtec peptides continue to show strong results, in Brazil soybeans and in a range of crops in the US and EU.
- The Group has made good progress towards preparing for direct sales of PREtec peptides, targeting markets worth more than \$5 billion. Registration is progressing and production of PREtec peptides is now scaling up from laboratory to pilot scale.

Commercial Business

The success of Harpin $\alpha\beta$ has encouraged the Company to rebalance its resources to focus on accelerating the rate of profitable organic growth in the commercial business.

The Commercial business is forecast to be profitable and cash generative in 2019, with profitable growth continuing in future years. The Board is committed to achieving cash breakeven within existing resources and will take the necessary steps to achieve it.

PREtec

Trials with the Group's first PREtec peptide (PHC279) as a seed treatment in Brazil soybeans, showed up to 45% improved control of Asian Soybean Rust (ASR) and up to 16% yield increase. These compelling results have attracted material interest from growers and distributors.

Projected production costs of PREtec peptides are lower than previously anticipated, and we have robust commercial formulations. The Company is now progressing through a well-established process to register and sell directly into major markets where the total value of opportunity is c\$5 billion.

Following a review by the Board, the Company will rebalance its resources to prioritise profitable growth from the Commercial business. As a consequence, the resources applied to R&D, registration and launch of new products will be reset to achieve their goals within our financial means. The Company will continue to explore opportunities to fund the development of the PREtec peptides.

Board changes

As part of this review the Company is strengthening the Board with changes aimed at improving execution of the strategy; Richard Webb will become Non-Executive Chairman, while Chris Richards will become CEO to focus on operational delivery, with effect from October 1st, 2019.

In parallel, Michael Higgins, Audit Committee Chair and Senior Independent Director, will stand down from the Board on September 30th. We are at an advanced stage of appointing a successor to Michael, with details to be announced in due course. Until then, interim arrangements include the appointment of Bill Lewis to serve as Interim Audit Committee Chair.

Dr Christopher Richards, Executive Chairman and Interim CEO, commented:

"I am delighted with the progress Plant Health Care has made during the first half of 2019. The Group's Commercial business is forecast to generate a material EBITDA in 2019, for the first time. The substantial

benefits of Harpin $\alpha\beta$ to growers are now abundantly clear.

We are confident of achieving material revenue growth in 2019 despite macro-level market-driven challenges, although revenue will be slightly lower than previous expectations.

Finally, I would like to express my thanks to Michael Higgins for his outstanding work on the Plant Health Care Board over the past six years."

*LBITDA: loss before interest, tax, depreciation, amortisation, shared-based payments and intercompany currency adjustments.

In this document, references to "the Company" are to Plant Health Care plc. References to "Plant Health Care", "the Group", "we" or "our" are to Plant Health Care plc and its subsidiaries and lines of business, or any of them as the context may require. The Plant Health Care name and logo, Myconate, and Innatus and other names and marks appearing herein and on company literature are trademarks or trade names of Plant Health Care. All other third-party trademark rights are acknowledged.

This announcement contains inside information for the purposes of Article 7 of EU Regulation 596/2014

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Chairman's statement

Introduction

I am pleased to report the interim results for the six months ended 30 June 2019. The Commercial business has continued to make good progress, with sales orders up 10% in a very challenging market environment. We anticipate that the Commercial business will generate a material EBITDA in the full year

2019; the continued strong growth of Harpin $\alpha\beta$ sales will take the Group to cash positive in due course.

Harpin $\alpha\beta$ is gaining more users in Brazil sugar cane; we are targeting sugar mills which plant 3 million

hectares of sugarcane. Restrictions on import licences are currently holding back sales and we are working to resolve those limitations. With very low sugar prices, the area of sugarcane has reduced to some 8.4 million hectares (previously 10 million hectares) and producers are seeking extended payment

terms. Harpin $\alpha\beta$, however, provides very substantial benefits in efficiency, which is encouraging

increased use even in these conditions.

In the US, the launch into the 90 million acre corn market has been well received. Corn treated with Harpin

$\alpha\beta$ at planting have emerged from the ground taller and more robust than untreated corn; we anticipate that

this will boost yield at harvest in the coming weeks. US corn, however, has been hit very hard by the combination of low commodity prices and the worst weather in decades, which delayed planting. While this held back on ground sales, the area treated (approx. 350,000 acres) was an encouraging start. We are currently in discussion with our distributor on sales for Q4 2019.

The recent agreement with Wilbur Ellis for the distribution of Employ (Harpin $\alpha\beta$) into specialty crops in the

US is already leading to increased sales into those crops.

Distribution agreements with strong partners now give Harpin $\alpha\beta$ access to crops grown on more than 30

million hectares. We expect this to drive accelerated revenue growth over the coming years.

In New Technology, we were excited to report positive results with PHC279 as a seed treatment in Brazil soybeans. PHC279 significantly improved ASR control of foliar fungicide programmes, even in fields facing heavy disease pressure. Disease control was improved by up to 45% when PHC279 was applied as a seed treatment. In addition, yields of soybeans were increased by up to 16% when compared with foliar fungicide programmes alone. These results provide increasing support for the acceptance of PHC279 as a compelling tool to combat ASR.

Positive results continue to be generated in other crops, in the US and in Europe. Based on these results, the Group intends to commercialise PREtec peptides in markets worth more than \$5 billion, starting with PHC279, an Innatus 3G peptide. The first launches are likely to be into corn and soybeans in the USA and in soybeans in Brazil for the control of ASR.

The Group has recently announced an agreement with Penn State University, which will scale up production of PHC279 from our laboratory scale methods to pilot scale. This is the next step towards full commercial production. PHC279 is progressing through the registration in the US and the Group intends to seek a fast track product registration in Brazil. Other PREtec peptides will follow.

Commercial Products

Our Commercial business markets our proprietary products worldwide through distributors and also distributes complementary third-party products alongside our own products in Mexico. The Group has a

portfolio of existing products, based on our proprietary Harpin $\alpha\beta$ and Myconate® technologies. Harpin-

based products are now well established in certain markets. Over the last three years, the Group has extended distribution into large crops; we now have access to markets covering more than 30 million hectares, with strong, committed partners.

During the first half of 2019, overall product sales were \$2.7 million (H1 2018: \$3.0 million). Orders were up 10% to \$3.3m (\$3.0m in 2018) but delays in achieving an import licence in Brazil pushed some sales into H2. The gross margin decreased to 57% compared to 60% over the same period in 2018, due to the increased proportion of third-party sales.

Sales in Mexico increased by 12% (12% in local currency). Despite headwinds caused by the possible

tariffs imposed by the US government, Harpin $\alpha\beta$ sales increased by 28% with launches into the strawberry

and chillies markets in northwest Mexico.

Sales in the Americas decreased 47%, mainly due to delays in the import of product into Brazil in the first half of 2019. These sales occurred in the beginning of the second half of 2019. The Group has a limited licence to import into Brazil and continues to work with Brazilian authorities to secure an unlimited licence

which will allow for timely shipments of Harpin $\alpha\beta$ into Brazil. Harpin $\alpha\beta$ was launched in Brazil in February

2018 for use on sugarcane, through Coplacana, a leading cooperative. Demonstration field trials conducted in 2016-2019 showed an average yield increase of over 21%. Subsequent to these trials, the Group has also initiated 56 trials with 15 sugar mills in São Paulo state representing 3.0 million hectares of sugarcane. First results from these trials are expected in late October.

The launch of Harpin $\alpha\beta$ as a seed treatment product for field corn in the US has been well received.

Demonstration plots showed that corn treated with Harpin $\alpha\beta$ emerged from the ground taller and more

robust than conventionally treated corn. This was especially visible when the crop was under stress, for example from excess soil moisture. Despite record rainfall and reduced planted corn acres due to flooding, we estimate that 350,000 acres were treated in 2019. Our distribution partner considers the launch to have been successful.

In June 2019, we signed an exclusive agreement with Wilbur Ellis, one of the largest US agricultural distributors, with sales of over \$3 billion, for distribution of Employ to specialty crops. These crops are grown on some 7 million acres in the US; the agreement with Wilbur Ellis gives us materially increased access to these crops. We are already seeing increased orders resulting from this agreement.

Sales in Europe/Africa decreased by 18% (12% in constant currency). This was partially due to channel stock remaining high in the South African region. The Group is also experiencing a registration delay in Turkey, which delayed sales in the first half of 2019. We expect to obtain the registration in the second half of 2019, which will allow sales to occur in the fourth quarter of 2019. Sales in Spain increased 8% (15% in constant currency) through increased sales into the citrus and rice markets. We expect to further expand sales through our Spanish subsidiary into the citrus and grape markets in Peru and Chile.

Sales by the Group in any one period will be subject to a number of seasonal and market-related factors, as well as the terms of agreements with third parties and the timing of product registrations. As a result, the Group's sales may not follow a strictly linear trend. Historically, Group sales have been heavily weighted towards the second half of the year.

New Technology

Plant Response Elicitor technology (PREtec)

Plant Health Care develops and commercialises novel peptides that work in a manner analogous to 'vaccines' for plants. When they come in contact with plants, these substances provoke the plants' natural defence systems, and elicit a variety of useful responses for the farmer, such as improved growth and yield. A pipeline of these peptides is being evaluated by the Group and its partners in many crops around the world. For each of a number of targeted crops and uses, a lead peptide has been selected and is advancing towards commercialisation.

Product development

In support of product development, we continue to conduct a wide range of field trials in 2019. Promising results from this season that demonstrate improved disease and nematode control and yield in vegetables are now being reviewed. Later this year we will see results from the first field trials of a new liquid formulation for use as soybean and corn seed treatments, as well as data from a set of European disease control studies in wheat.

Asian Soybean Rust in Brazil

Brazil is the world's largest exporter of soybeans, with some 36 million hectares planted in 2018. One of the challenges of producing soybeans in Brazil is Asian Soybean Rust (ASR), which can be a devastating disease. Growers spent \$2.1 billion in 2017 on soybean fungicides in Brazil.

In independent trials, PHC279 applied as a seed treatment significantly improved ASR control of foliar fungicide programmes, even in fields facing heavy disease pressure. Disease control was improved by up to 45%. In addition, yields of soybeans were increased by up to 16% when compared with foliar fungicide programmes alone. These results demonstrate the value of PHC279 as a tool to combat ASR.

Given this second year of positive results, Plant Health Care intends to move forward to commercialise PHC279 in Brazil. The Company intends to seek a fast track product registration and is making plans to produce PHC279 at commercial scale.

Brazil sugarcane

This year for the first time the Group is evaluating PREtec in sugarcane to enhance yield and treat disease. Based on the success of its Harpin product in raising sugarcane yields, the Group is optimistic that PREtec will bring additional benefits to sugarcane growers on the more than eight million hectares under cultivation in Brazil and other areas where sugarcane is grown.

Corn and soybean seed treatment in the United States

Almost 90 million acres (36 million hectares) of corn were planted in USA in 2018, with a similar area of soybeans. In the USA, seed treatments are applied to more than 90% of the corn planted and over 80% of the soybeans. PREtec peptides have demonstrated yield benefits in this application over years of field trials. Large commercial seed treatment operations increasingly demand that products are provided as liquids. PHC has developed a stable, easy to handle liquid PREtec formulation that is currently in field trials.

Enhanced nutrient uptake

Proof of concept field studies are underway in corn and soybeans to explore the potential of using PREtec in conjunction with foliar micronutrients. The intention is to enhance plant nutrient uptake and improve yield, while reducing the micronutrient application rates. Assuming positive results and with the accelerated regulatory path available for this class of products in the US, the Group believes a commercial launch within two years is feasible.

Nematode Control in Row and Vegetable Crops

Recent field trial results support the continued development of PREtec for nematode control in vegetable crops, which are estimated to be grown on over seven million acres in the US. In a head-to-head comparison, PREtec performed as well as a leading chemical nematicide to reduce crop damage caused by nematodes.

Seed Treatment for Corn/Soybean Drought Tolerance

In areas of South America, Asia and Africa, seed companies are looking for regional solutions to protect yield under both drought and non-drought conditions. PREtec has shown strong potential in maintaining corn yields in fields faced with persistent drought.

Moving to commercial sales

The Group is now committed to taking PREtec peptides directly to market through distribution partners. The first target markets are in the US and Brazil. They are worth more than \$5 billion in total. PHC279, an Innatus 3G peptide, will be the first product to be launched. The timing of product launches will depend on achieving product registrations and signing up committed distributors. We are progressing with plans to register PHC279, followed by other products, in the US and Brazil. Discussions are in hand with distributors, who have expressed interest; some distributor field trials are already in progress. In parallel, we continue to pursue options for licensing PREtec peptides to larger companies.

In the first half of 2019, three of our evaluation partners expanded their PREtec testing programmes in a variety of row and vegetable crops in the US and abroad. These partners are evaluating a variety of product concepts, including improved disease control, drought tolerance, yield, nematode control, and others. Other partners have continued their programs started in 2018. Positive results with multiple PREtec peptides in soybeans in South America have been reported and we are actively exploring next steps for an expanded collaboration in 2020. At the end of the 2019 growing season we will receive additional results from partners' field trials in Europe and the Americas, including in corn, soy, sugar beets and vegetables. We are optimistic that these results can lead to opportunities for commercial distribution of PREtec. In addition, discussions are ongoing with new partners to initiate similar collaborative programmes next year.

Manufacturing

The Group has developed low cost production methods for PREtec peptides at laboratory scale in our own facilities in Seattle, based on fermentation. The next stage in moving to commercial production is to establish a pilot plant, which will scale up those methods in larger vessels. The pilot plant will refine the

Group's production methods, which will then be used in the manufacture of peptides for commercial sales. The Group has signed an agreement with the CSL Behring Fermentation Facility at Penn State University to establish pilot production of PHC279. The University is providing excellent facilities for optimising production methods, focusing initially on PHC279, including production of initial commercial quantities. We anticipate this project will take less than 12 months, after which the Group expects to contract full scale manufacture with a commercial manufacturer.

Summary of financial results

Financial highlights for the six months ended 30 June 2019, with comparatives for the six months ended 30 June 2018, are set out below:

	2019	2018
	\$'000	\$'000
Revenue	2,684	3,011
Gross profit	1,526	1,806
Research and development	(1,423)	(2,442)
Sales and marketing *	(1,636)	(2,138)
Administrative	(1,430)	(2,271)
Total operating expenses	(4,489)	(6,851)
Operating loss	(2,963)	(5,045)
Net finance income	142	31
Net loss for period	(2,821)	(5,014)

* - The 2018 amount includes \$258,000 of Business Development costs. Starting in 2019, Business Development costs are included in the Sales and Marketing expense category.

Revenue

Revenues for the six-month period ended 30 June 2019 were \$2.7 million (H1 2018: \$3.0 million) producing a gross profit of \$1.5 million (H1 2018: \$1.8 million) and the loss before tax was \$2.8 million (H1 2017: \$5.0 million). The gross profit margin was 57% (H1 2018: 60%). Revenues and gross margin were lower than the prior year due to delays in the importation of product into Brazil in the first half of 2019. These sales slipped into the beginning of the second half of 2019.

Operating expenses

Operating expenses decreased by \$2.4 million for the six-month period to \$4.5 million. LBITDA decreased \$1.4 million to \$4.2 million (H1 2018: \$5.6 million) primarily due to decreased Research and Development and Sales and Marketing costs as part of an ongoing cost reduction programme implemented at the beginning of 2019. The majority of the savings were achieved through lower personnel (\$0.8 million) and consulting (\$0.7 million) costs.

Cash position and liquidity

As of 30 June 2019, the Group had cash and investments of \$1.4 million. Cash and costs continue to be tightly controlled.

During H1 2019, cash outflows decreased 35% to \$2.9 million (H1 2018: \$4.4 million). The decrease was due to a working capital initiative and expense reductions as part of an ongoing Group wide cost reduction programme. Expenses decreased in Research and Development (\$1.0 million) and Sales and Marketing (\$0.5 million) through reduced personnel and consulting costs.

Net cash outflow from operating activities decreased \$2.0 million to \$2.8 million (H1 2018: \$4.8 million). Included in the cash used in operations is an increase in the Group's inventory balance offset by lower accounts receivable and accounts payable balances. Adjusted LBITDA decreased \$1.4 million to \$4.2 million (H1 2018: \$5.6 million)

In February 2018, the Group successfully completed an equity raise of \$6.7 million (net of costs) to help fund operations.

Current trading and outlook

The Board remains confident about the prospects for building a growing, profitable Commercial business, as

sales of Harpin $\alpha\beta$ continue to increase. We anticipate a strong second half of 2019. We are confident of

achieving material revenue growth in 2019 despite macro-level market-driven challenges, although revenue will be slightly lower than previous expectations.

Preparations for the first launches of PHC279 are progressing to plan, with further PREtec peptides following. The medium term prospects for PREtec peptides, in markets worth more than \$5 billion, are very exciting.

The Board has reviewed the Company's cash position and concluded that we are able to achieve cash breakeven within existing cash resources. The Board will take whatever steps are necessary, including by reducing cash expenses, to achieve that.

Dr. Christopher Richards
Chairman

30 September 2019

**Consolidated statement of comprehensive income
FOR THE SIX MONTHS ENDED 30 JUNE 2019**

	<i>Note</i>	Six months to 30 June 2019 (Unaudited) \$'000	Six months to 30 June 2018 (Unaudited) \$'000
Revenue		2,684	3,011
Cost of sales		(1,158)	(1,205)
Gross profit		1,526	1,806
Research and development		(1,423)	(2,442)
Sales and marketing		(1,636)	(2,138)
Administrative expenses		(1,430)	(2,271)
Operating loss	4	(2,963)	(5,045)
Finance income		160	31
Finance expense		(18)	-
Loss before tax		(2,821)	(5,014)
Income tax expense		(1)	-
Net loss for the period		(2,822)	(5,014)
Other comprehensive (loss)/income:			
Exchange difference on translation of foreign operations		155	(421)
Total comprehensive loss for the period		(2,667)	(5,435)
Basic and diluted loss per share	6	\$(0.02)	\$(0.03)

Consolidated statement of financial position
AT 30 JUNE 2019

	<i>Note</i>	30 June 2019 (Unaudited) \$'000	31 December 2018 (Audited) \$'000
Assets			
Non-current assets			
Intangible assets		1,670	1,692
Property, plant and equipment		582	701
Right-of-use		581	-
Trade and other receivables		143	140
Total non-current assets		2,976	2,533
Current assets			
Inventories		3,450	2,975
Trade and other receivables		2,943	3,757
Investments	3	720	1,825
Cash and cash equivalents		690	2,459
Total current assets		7,803	11,016
Total assets		10,779	13,549
Liabilities			
Current liabilities			
Trade and other payables		1,612	2,404
Short term lease liabilities		377	
Total current liabilities		1,989	2,404
Non-current liabilities			
Long term lease liabilities		258	-
Total non-current liabilities		258	-

Total liabilities	2,247	2,404
Total net assets	8,532	11,145
Capital and reserves attributable to owners of the Company		
Share capital	2,586	2,586
Share premium	86,126	86,126
Foreign exchange reserve	886	731
Retained earnings	(81,066)	(78,298)
Total equity	8,532	11,145

**Consolidated statement of cash flows
FOR THE SIX MONTHS ENDED 30 JUNE 2019**

	Six months ended 30 June 2019 (Unaudited) \$'000	Six months ended 30 June 2018 (Unaudited) \$'000
Cash flows from operating activities		
Loss for the year	(2,822)	(5,014)
Adjustments for:		
Depreciation of property, plant and equipment	179	202
Depreciation of right-of-use assets	166	-
Amortisation of intangibles	22	130
Share-based payment expense	54	370
Finance income	(160)	(31)
Finance expense	18	-
Foreign exchange on intercompany	155	-
Decrease/(increase) in trade and other receivables	811	1,139
Gain on disposal of fixed assets	(16)	-
Increase in inventories	(476)	(1,361)
Decrease in trade and other payables	(735)	(202)
Net cash used in operating activities	(2,804)	(4,767)
Investing activities		
Purchase of property, plant and equipment	(56)	(109)
Sale of property, plant and equipment	42	-
Finance income	200	31
Purchase of investments	(19)	(2,150)
Sale of investments	1,085	1,362
Net cash (used)/provided by investing activities	1,252	(866)
Financing activities		
Finance expense	(2)	-
Payment of lease liability	(186)	-
	-	6,688

Issue of ordinary share capital		(4)
Repayment of borrowings	-	
Net cash provided/(used) by financing activities	(188)	6,684
Net (decrease)/increase in cash and cash equivalents	(1,740)	1,051
Effects of exchange rate changes on cash and cash equivalents	(29)	423
Cash and cash equivalents at beginning of period	2,459	1,175
Cash and cash equivalents at end of period	690	2,649

Notes to the unaudited financial information

1 General information

Plant Health Care plc is a company incorporated and domiciled in England. The unaudited interim financial information of the Group for the six months ended 30 June 2019 comprise the Company and its subsidiaries (together referred to as the "Group").

2 Basis of preparation and accounting policies

These interim consolidated financial statements have been prepared using accounting policies based on International Financial Reporting Standards (IFRS and IFRIC Interpretations) issued by the International Accounting Standards Board ("IASB") as adopted for use in the EU. They do not include all disclosures that would otherwise be required in a complete set of financial statements and should be read in conjunction with the 31 December 2018 ("2018") Annual Report. The financial information for the half years ended 30 June 2019 and 30 June 2018 does not constitute statutory accounts within the meaning of Section 434 (3) of the Companies Act 2006 and both periods are unaudited.

The annual financial statements of Plant Health Care, Plc ('the Group') are prepared in accordance with IFRS as adopted by the European Union. The comparative financial information for the year ended 31 December 2018 included within this report does not constitute the full statutory Annual Report for that period. The statutory Annual Report and Financial Statements for 2018 have been filed with the Registrar of Companies. The Independent Auditors' Report on the Annual Report and Financial Statements for the year ended 30 December 2018 was unqualified, did not draw attention to any matter by way of emphasis and did not contain a statement under 498(2) - (3) of the Companies Act 2006.

The Group has applied the same accounting policies and methods of computation in its interim consolidated financial statements as in its 2018 annual financial statements, except for those that relate to new standards and interpretations effective for the first time for periods beginning on (or after) 1 January 2019 and will be adopted in the 2019 financial statements. New standards impacting the Group that will be adopted in the annual financial statements for the year ended 31 December 2019, and which have given rise to changes in the Group's accounting policies are:

IFRS 16 leases:

Details of the impact of this standard is given below. Other new and amended standards and interpretations issued by the IASB that will apply for the first time in the next annual financial statements are not expected to have a material impact on the Group.

The group adopted IFRS 16 from 1 January 2019, replacing the existing guidance in IAS 17 - "Leases" (hereafter - "IAS 17"). IFRS 16 changes the existing guidance in IAS 17 and requires lessees to recognise a lease liability that reflects future lease payments and a "right-of-use asset" in all lease contracts within scope, with no distinction between financing and capital leases. IFRS 16 exempts lessees in short-term leases or the when underlying asset has a low value. The Group has elected to apply the practical expedient not to recognise right-of-use assets and lease liabilities for leases of low-value assets only.

The adoption of IFRS 16 has resulted in the Group recognising right of use assets and lease liabilities for all contracts that are, or contain, a lease. For leases historically classified as operating leases, under legacy accounting requirements the group does not recognise related assets or liabilities, disclosing instead the total commitment in its annual financial statements. The Group has elected to apply the modified retrospective method. Therefore, there will be no impact on any comparative accounting period (interim or annual), with any leases recognised on balance sheet at the date of initial application of IFRS 16, being 1 January 2019.

The nature of expenses related to these leases in the income statement will change because IFRS 16 replaces the straight line operating lease expense with a depreciation charge for right of use assets and interest expense on lease obligations over the life of the lease. This has increased the reported EBITDA by the amount of its current operating lease cost, which for 6 months ended 30 June 2019 was approximately

\$175,000).

Going Concern

This Interim Report has been prepared on the assumption that the business is a going concern. In reaching their assessment, the directors have considered a period extending at least 12 months from the date of approval of this half-yearly financial report. This assessment has included consideration of the forecast performance of the business for the foreseeable future and the cash and financing facilities available to the Group.

3 Investments

Investments comprise short-term investments in notes and bonds having investment grade ratings. These assets are actively managed and evaluated by key management personnel on a fair value basis in accordance with a documented investment strategy. They are carried at fair value as determined by quoted prices on active markets, with changes in fair values recognised through profit and loss.

4 Operating loss

	Six months to 30 June 2019 (unaudited) \$'000	Six months to 30 June 2018 (unaudited) \$'000
Operating loss is stated after charging:		
Depreciation	345	202
Amortisation	22	130
Share-based payment expense	54	370

5 Segment information

The Group views, manages and operates its business according to geographical segments. Revenue is generated from the sale of agricultural products across all geographies.

Six months to 30 June 2019 (unaudited)

	<i>Americas</i> \$'000	<i>Mexico</i> \$'000	<i>Rest of World</i> \$'000	<i>Elimination</i> \$'000	<i>Total Commercial</i> \$'000	<i>New Technology</i> \$'000	<i>Total</i> \$'000
Revenue*							
Proprietary product sales							
Third-party product sales	380	288	678	-	1,346	-	1,346
Inter-segmental product sales	21	1,317	-	-	1,338	-	1,338
	330	-	236	(566)	-	-	-
Total revenue	731	1,605	914	(566)	2,684	-	2,684
Group consolidated revenue	731	1,605	914	(566)	2,684	-	2,684
Cost of sales	(477)	(814)	(433)	566	(1,158)	-	(1,158)
Research and development	-	-	-	-	-	(1,095)	(1,095)
Business development	-	-	-	-	-	-	-
Sales and marketing	(782)	(412)	(443)	-	(1,637)	-	(1,637)
Administration	(328)	(129)	(76)	-	(533)	(110)	(643)

Non-cash expenses:

Depreciation	(46)	(27)	(4)	-	(77)	(268)	(345)
Amortisation	(19)	-	(3)	-	(22)	-	(22)
Share-based payment	-	-	(2)	-	(2)	(37)	(39)

Segment operating (loss)/profit

	(921)	223	(47)	-	(745)	(1,510)	(2,255)
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Corporate expenses **

Wages and professional fees (611)

Administration *** (98)

Operating loss (2,964)

Finance income 160

Finance expense (18)

Loss before tax (2,822)

* Revenue from one customer within the Mexico segment totalled \$525,000 or 20% of Group revenues.

** These amounts represent public company expenses for which there is no reasonable basis by which to allocate the amounts across the Group's segments.

*** Includes net share-based payments expense of \$15,000 attributed to corporate employees who are not affiliated with any of the Commercial or New technology segments. Includes \$0.1 million foreign exchange losses in non-US dollar denominated inter-company funding.

Six months to 30 June 2018 (unaudited)

	Americas \$'000	Mexico \$'000	Rest of World \$'000	Elimination \$'000	Total Commercial \$'000	New Technology \$'000	Total \$'000
Revenue*							
Proprietary product sales							
Third-party product sales	703	230	826	-	1,759	-	1,759
Inter-segmental product sales	48	1,204	-	-	1,252	-	1,252
	501	-	68	(569)	-	-	-
Total revenue	1,252	1,434	894	(569)	3,011	-	3,011
Group consolidated revenue	1,252	1,434	894	(569)	3,011	-	3,011
Cost of sales	(710)	(709)	(355)	569	(1,205)	-	(1,205)
Research and development	-	-	-	-	-	(2,135)	(2,135)

Business development	(235)	-	-	-	(235)	(23)	(258)
Sales and marketing	(801)	(365)	(714)	-	(1,880)	-	(1,880)
Administration	(309)	(126)	(81)	-	(516)	(106)	(622)
<i>Non-cash expenses:</i>							
Depreciation	(14)	(27)	(3)	-	(44)	(158)	(202)
Amortisation	(127)	-	(3)	-	(130)	-	(130)
Share-based payment	(6)	-	(13)	-	(19)	(215)	(234)
<hr/>							
Segment operating (loss)/profit	(950)	207	(275)	-	(1,018)	(2,637)	(3,655)
Corporate expenses **							
Wages and professional fees							(660)
Administration ***							(730)
<hr/>							
Operating loss							(5,045)
Finance income							31
Finance expense							-
<hr/>							
Loss before tax							(5,014)

* Revenue from one customer within the Americas segment totalled \$400,000 or 13% of Group revenues. Revenue from one customer within the Mexico segment totalled \$410,000 or 13% of Group revenues.

** These amounts represent public company expenses for which there is no reasonable basis by which to allocate the amounts across the Group's segments.

*** Includes net share-based payments expense of \$136,000 attributed to corporate employees who are not affiliated with any of the Commercial or New technology segments. Includes \$0.7 million foreign exchange losses in non-US dollar denominated inter-company funding.

6 Loss per share

Basic loss per ordinary share has been calculated on the basis of the loss for the period of \$2,822,000 (loss for the six months ended 30 June 2018: \$5,014,000) and the weighted average number of shares in issue during the period of 172,822,881 (six months ended 30 June 2018: 164,906,214).

The weighted average number of shares used in the above calculation is the same as for total basic loss per ordinary share. Instruments that could potentially dilute basic earnings per share in the future have been considered, but were not included in the calculation of diluted earnings per share because they are anti-dilutive for the periods presented. This is due to the Group incurring losses on continuing operations for the period.

7 Cautionary statement

This document contains certain forward-looking statements relating to Plant Health Care plc ('the Group'). The Group considers any statements that are not historical facts as "forward-looking statements". They relate to events and trends that are subject to risk and uncertainty that may cause actual results and the financial performance of the Group to differ materially from those contained in any forward-looking statement. These statements are made by the directors in good faith based on information available to them and such statements should be treated with caution due to the inherent uncertainties, including both economic and business risk factors, underlying any such forward-looking information.

Copies of this report and all other announcements made by Plant Health Care plc are available on the Company's website at www.planthealthcare.com/for-investors.

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